



MYTILINEOS, a leading industrial company with a strong international presence in four Business Units, Metallurgy, Sustainable Engineering Solutions, Power & Gas and International Renewables & Storage Development is currently seeking to hire a **Sales Engineer** for the Sustainable Engineering Solutions Business Unit.

Sales Engineer

(Reference Code: SM 1120)

Key responsibilities:

- Is responsible for coordinating and executing all proposals/tendering activities related to Hybrid / Off-Grid projects including all activities related to the preparation and submission of proposals for public/private tenders, management and coordination of internal resources and business partners and follow-up activities from proposal submission date up to contract award date
- Ensures timely execution of all activities related to proposal/tender preparation & submission
- Is responsible for all business partners' management activities
- Coordinates internal resources in order to fulfill tender requirements and timely submission of proposals/offers
- Works closely with business development/sales teams for alignment purposes and liaises with engineering teams in view of fulfilling tender requirements
- Manages shared services resources (legal, finance, treasury etc.) during offer preparation
- Manages the overall sales process up to contract signing
- Monitors tenders' progress and reports to senior management

Requirements:

- Bachelor's degree in Engineering (preferably Electrical/Mechanical)
- 8-10 years' experience in proposal/tender preparation roles in energy projects involving Photovoltaics, Battery Energy Storage Systems, Diesel Generators, Wind Turbines and preferably in Hybrid and/or Off-Grid projects where renewable energy sources, often including thermal, are combined in order to provide increased system efficiency and sustainability
- Experience with public sector's tender and project management processes
- Fluency in English is essential
- Strong communication and interpersonal skills
- Excellent critical thinking and problem-solving skills
- Ability to travel frequently

Interested parties are kindly requested to submit their curriculum vitae via the following link, no later than 09/12/2020:

<http://www.mytilineos.gr/en-us/cv/submission-form>